

TITLE: DAILY WEATHER MAPS		TERM: SEPTEMBER 1, 1998 to AUGUST 31, 1999		P R O G R A M B 3 2 - S			
DEPARTMENT OF COMMERCE PROGRAM B32-\$		BASIS OF AWARD		DOLLOFF PRINTING Laurel, Maryland COST	I. P. I. GRAPHICS Upper Marlboro, Maryland COST	MCDONALD & EUDY Temple Hills, Maryland COST	REPRODUCTIONS, INC. Gaithersburg, Maryland COST
PRINTING & BINDING				UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE
(a) Complete Product...per product...							
(1) MAKEREADY/SETUP-----	52	322.06	167.47 12	335.00	17,420.00	295.00	185.00
(2) RUNNING/100-----	788	9.50	7,486.00	9.50	7,486.00	8.75	6,895.00
II PACKING & DISTRIBUTION:							
(1) Bulk Shipments (other than by mail):							
(a) Packing & Sealing.....per container-----	312	1.00	312.00	1.00	312.00	1.50	468.00
(2) Mailed Shipments:							
(a) Self-Mailers (Incl. Folding)...,per	454	3.50	1,589.00	4.50	2,043.00	6.50	2,951.00
(b) Single/Multiple copies Kraft (up to 200 leaves)...,per envelope-----	3542	0.20	708.40	0.23	814.66	0.20	708.40
(c) Multiple copies over 200 leaves, up to 5.4 kg (12-lbs), Max., .64 kg (14-lbs)...,per bag/bundle-----	70	1.00	70.00	2.00	140.00	1.25	87.50
CONTRACTOR TOTALS				\$26,912.52	\$28,215.66	\$26,449.90	\$30,513.00
DISCOUNT		1.00%	\$269.13	5.00%	\$1,410.78	1.00%	\$264.50
DISCOUNTED TOTALS			\$26,643.39		\$26,804.88		\$26,185.40
AWARDED							
DEPARTMENT OF COMMERCE PROGRAM B32-\$		BASIS OF AWARD		GRAPHIC VISIONS Gaithersburg, Maryland COST	CURRENT CONTRACTOR: GRAPHIC VISIONS COST		
PRINTING & BINDING				UNIT RATE	UNIT RATE		
(a) Complete Product...per product...							
(1) MAKEREADY/SETUP-----	52	250.00	13,000.00	185.00	9,620.00		
(2) RUNNING/100-----	788	16.00	12,608.00	15.00	11,820.00		
II PACKING & DISTRIBUTION:							
(1) Bulk Shipments (other than by mail):							
(a) Packing & Sealing.....per container-----	312	1.00	312.00	2.00	624.00		
(2) Mailed Shipments:							
(a) Self-Mailers (Incl. Folding)...,per	454	7.00	3,178.00	5.50	2,497.00		
(b) Single/Multiple copies Kraft (up to 200 leaves)...,per envelope-----	3542	0.35	1,239.70	0.40	1,416.80		
(c) Multiple copies over 200 leaves, up to 5.4 kg (12-lbs)...,per bag/bundle-----	70	0.50	35.00	1.00	70.00		
CONTRACTOR TOTALS			\$30,372.70		\$26,047.80		
DISCOUNT		2.00%	\$607.45	2.00%	\$520.96		
DISCOUNTED TOTALS			\$29,765.25		\$25,526.84		